









MEDIATOR INFORMATION

NGUYEN TRUNG NAM (MR.)				
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	Lawyer			
	English (fluent) Mandarin (basic)			
<u>Education</u>				
<ol style="list-style-type: none"> 1. Bachelor of International Law, Institute for International Relations (Hanoi) 2. Master of Law (International Trade Law Award), University of the West of England (UK) 3. Master of Business Administration, Solvay Brussels School of Economics & Management (Universite Libre de Bruxelles) 4. Graduate Diplomat of [English] Law, (BPP University, UK) 5. Certificates of Member and Mediator of Chartered Institute for Arbitration (Ciarb) 				
<u>Employment Record</u>				
From: April 2010	Position: Managing Director			
To: Present	Employer: EPLegal Ltd.			
From: Feb-2009	Position: Contract General Manager			
To: Apr-2010	Employer: PVTrans Corporation			

From: Feb-2007 To: Jan-2009	Position: Procurement & Contract Specialist Employer: Cuu Long Joint Operating Company
From: Jun-2006 To: Feb-2007	Position: Dty Commercial Manager Employer: British American Tobacco
From: Nov-2001 To: Dec-2005	Position: Legal Team Officer, Assistant General Manager Employer: Petroleum Technical Services Corporation
<u>Indicative Publications:</u>	
2017	'6 Years of the Law on Commercial Arbitration: Achievements and Prospectives', Golobal Arbitration Review 2017
2017	'Việt Nam, The Projects and Construction Review (Edition 7)', The Law Reviews 2017.
2017	'Breach of undue obligations: a comparative study of CISG, PICC and Vietnamese laws' legal scientific journal 2017.
2015	'Arbitration prospects and pitfalls in Vietnam: Is it just the beginning?' Commercial Dispute Resolution Magazine, 2015.
2014	'Why should Vietnam Accede to the CISG - A Comparative and Quantitative Study on the Costs and Benefits of Vietnam for joining the CISG' Hong Kong Vis Conference 2014.
2011	'ICSID jurisprudence in Asia and lessons for Vietnam', FTU Research on Vietnam accession to Washington (ICSID) Convention, 2011.
2011	'Steep learning curve to walk in step with the WTO', Vietnam Investment Review 2011.
2011	'Export online - Fire is a good servant but a bad master', DDDN, 2011.

2011	'[The new commercial arbitration law of Vietnam] A guiding light when things start to be murky', VIR, 2011.
2010	'Credit Limitation Under The New Law on Credit Institutions: Implications to Branches of Foreign Bank', Vietnam Investment Review 2010.
2010	'The case of Vietnam accession to CISG, benefits and challenges', VCCI 2010.
2009	'Future of Harmonisation and Unification in Contract Law Regarding Battle of Forms', PACE 2009.

Featured speeches and lectures:

2017	'Mediation in construction: Limitations of Vietnamese laws', APEC conference on mediation 2017.
2017	'CISG caselaw: a comparison between arbitration and court', Scientific conference at HLU 2017.
2014	'Growing the CISG - Why should Vietnam Join the CISG', Hong Kong Vis Conference 2014.
2013	'Impact of CISG on Vietnamese law for sale of goods; costs and benefits for Vietnam to join CISG', New York State Bar Association (NYSBA) Autumn Summit, 2013.
2013	'Contract risk management & Financing Opportunities in Offshore Oil & Gas Market', Offshore Technology Asia (OTA 2013).
2012	'Legal and tax issues for offshore lending', Vietnam Capital & Finance 2012, Irving.
2012	'Vietnam Petroleum Contract and Tax Seminar', EPLegal & Ernst & Young 2012.
2011	'Contract Risk Management in Emerging Markets', Contract Risk Management Online Summit 2011, IQPC.

2011	‘Contract Risk Management in Emerging Markets’, Contract Risk Management Online Summit 2011, IQPC.
2011	‘Understanding Lending Requirements for FPSO Developments’, FPSO Congress 2011, Singapore.
2011	‘Vietnam Petroleum Contract Practices’, EPLegal Seminar 2011.
2010	‘CISG jurisprudences and lessons for Vietnam’, VCCI CISG Seminar, 2010.